

# FROM YOUR KITCHEN TO THE COMMUNITY:

## Start Your Food Business with our Cookery Courses

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Do you love to cook? Are friends and family constantly praising your culinary creations, inspiring dreams of starting your own food business? Imagine a path that doesn't require a full commercial setup, costly equipment, or a permanent location. What if you could launch your business from your own kitchen? Our Cookery Course is here to guide you on this exciting journey, helping you turn your culinary passion into a thriving business without the high overhead.

The Microenterprise Home Kitchen Operations (MEHKO) program in Santa Clara County makes it possible for aspiring chefs to operate small, home-based food businesses legally and affordably. MEHKO allows you to prepare, cook, and sell meals directly from your home, making it a perfect first step for those who want to test the waters of entrepreneurship. It's a low-risk, high-reward opportunity, especially when paired with the training and support from the Cookery Course.

### Key Features:

- **Home-Based:** The kitchen in your home serves as the primary location for preparing meals.
- **Direct Sales:** You can sell directly to consumers, either by pickup, delivery, or serving meals in your home.
- **Limited Scale:** There are restrictions on the number of meals you can prepare per day and the revenue you can generate annually. In California, it's generally up to 90 meals per week or 30 meals per day, and revenue is capped at around \$100,000 per year.
- **Permits and Inspections:** You need to apply for a MEHKO permit from the county, which includes an inspection

of your home kitchen to ensure it meets food safety standards.

- **Compliance with Health and Safety:** MEHKOs must follow specific food handling and safety regulations, including sanitation and proper food storage.

### About the Course

Over eight weeks, the Cookery Course, presented by Enterprise Foundation, prepares you for success by covering all aspects of launching a home-based food business. Weekly sessions delve into essential topics, including food safety and handling certification, legal requirements, menu planning, marketing, customer service, and even food photography. Classes, available in both English and Spanish, are designed to be interactive, giving you practical tools to manage and grow your business.

Upon completing the program, graduates have access to additional support through potential grants and microloans, offering the financial boost needed to kickstart their business. Enterprise Foundation aims to empower graduates with everything from branding strategies to efficient delivery logistics, enabling them to build a loyal customer base and manage their business effectively.

For anyone who dreams of transforming their love for cooking into a real business, the Cookery Course offers the perfect launchpad. Join us, equip yourself with the skills you need, and take your first step toward building a successful, sustainable food business from your kitchen. To learn more and register for our free webinars, visit Enterprise Foundation's website and let your culinary journey begin!